



## Managed Portfolio Service

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Investor Brochure

# Welcome

**Thank you for taking the time to read about our Managed Portfolio Service and where it can help you.**

Our Managed Portfolio Service (MPS) is a range of five investment portfolios which seek to maximise investment returns based on the level of risk you are prepared to take.

Your financial adviser will establish where your priorities lie and what is important in your life so they can work with you to plan how best to meet your financial goals throughout your lifetime. The amount of risk you are willing to take and your capacity to suffer investment losses will help your adviser select a portfolio most appropriate to your needs and objectives.

We are acutely aware that real investment risk is the permanent loss of capital. We aim to protect investors against this through rigorous management of each portfolio to align within our targeted risk budget.

This underpins our whole approach to portfolio management and is behind our commitment to delivering the best possible outcomes for your investment.



**Matt Strachan**  
Chief Investment Officer

## IMPORTANT NOTICE

*The value of your investments, and any income arising from them, may go down as well as up and you may not get back the full amount invested.*

*It is important that you fully understand the risks involved with investing and these should be fully explained to you by your financial adviser.*

*Please be aware that tax rules and regulations are subject to change, as are personal circumstances. Investment in this service will not be suitable for all investors and we will only accept investments instructed by a qualified financial adviser on your behalf. Thorntons Investments have taken all reasonable care to ensure that the data and factual information contained in this brochure are true and accurate as at 1st June 2025.*

*All opinion and views expressed by Thorntons Investments in this brochure are based on our own understanding and interpretation of available information, and we give no assurance that these are correct nor that the objectives of this service will be achieved. For UK investors only.*

## What our service offers you

**Our Managed Portfolio Service is only available through a financial adviser so we will have no direct relationship with you as the investor. Your adviser is responsible for assessing the suitability for investing in our MPS based on your financial goals and appetite for risk.**

Our focus is on managing each portfolio in order to maximise the return on your capital based on your specific risk requirements.

### **Key Features of the service**

- A range of five risk-targeted portfolios each with their own investment objective and risk-profile.
- A diversified mix of assets to help control risk and maximise returns.
- An experienced investment team who have managed the portfolios since launch in 2014.
- A strong and consistent performance track record.
- Well-established professional adviser relationships.
- Ongoing portfolio monitoring and review.
- Quarterly Investor factsheets including portfolio commentary, performance and top ten holdings.



# Well-diversified portfolios

Your investment will be held in one of five risk-targeted portfolios through funds and exchange traded instruments. Spreading your investment across different asset classes should reduce the portfolio’s risk and help produce a steadier return.

Our portfolios invest in a mix of different asset classes.

## Fixed Income

Fixed income investments, or bonds as they are commonly known, are issued by companies and governments. They pay pre-defined income payments and repay capital at a fixed maturity date. Typically, they are less volatile than equity markets.

## Property

Property funds invest in real estate including commercial offices, industrial and retail properties. Along with the prospect for capital appreciation, they generate income through rental yields. Generally they offer a moderate level of risk compared to other asset classes.

## UK Equities

UK equities are shares of companies listed on the London Stock Exchange. They offer the potential for capital growth and income through dividends, but carry a greater level of risk.

## Cash

Cash fund holdings may include short-term, highly liquid investments like money market funds. Easily convertible to cash they offer minimal risk.

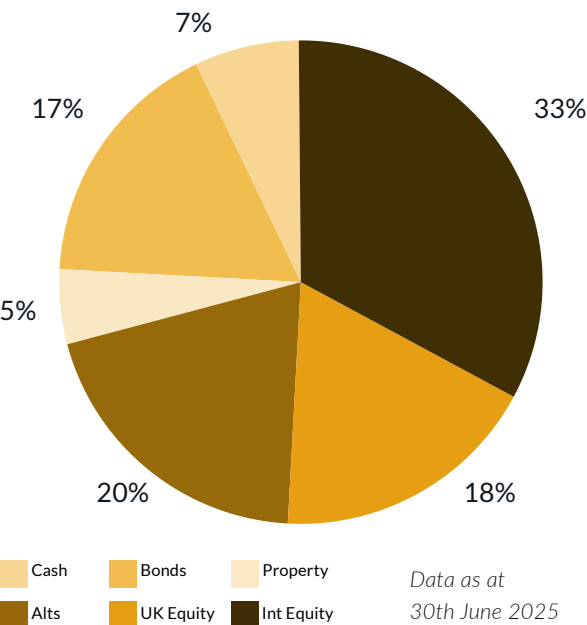
## International Equities

International equities provide broad exposure to global markets and differing economic conditions. This can potentially increase returns and mitigate risk by spreading investments across various countries and sectors. They offer the prospect of superior investment returns but at a higher level of risk.

## Alternatives

Alternative investments are assets which fall outside the traditional offerings of stocks, bonds and cash. Examples include commodities and infrastructure. These can be less correlated with traditional investments so may reduce portfolio risk although as higher risk assets they carry the potential for greater losses.

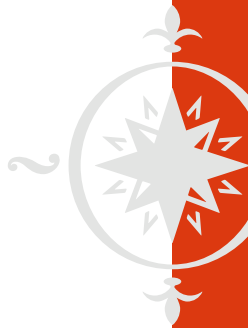
Moderate MPS - Asset Allocation



## Robust Active Management

We regularly review strategy and portfolio allocation and monitor risk and performance. All investments held in the portfolios are monitored closely to ensure that they are performing within expectations and that they remain on track for delivering good investor outcomes.





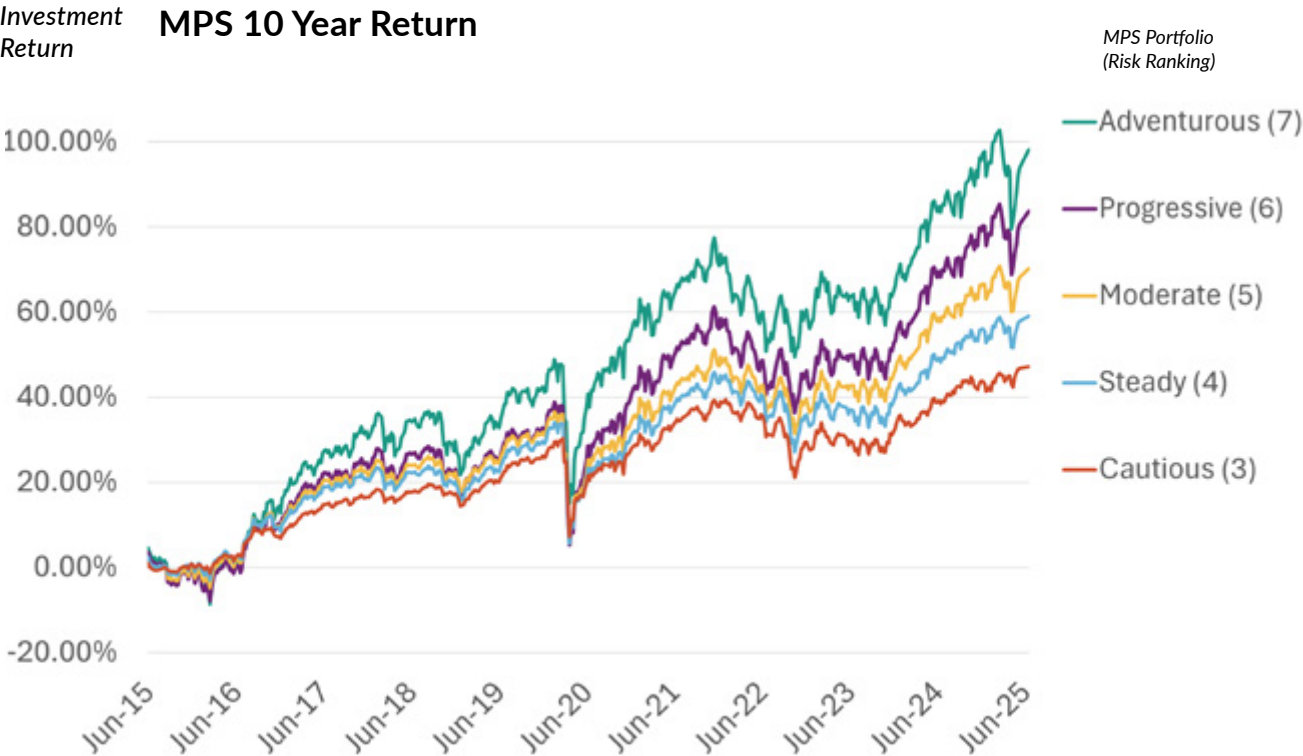
# How we manage risk within each portfolio

Managing risk is a core part of our service. Each of our five portfolios has a specific risk target designed to match your own propensity for risk.

Our objective is to manage this risk over a five-year timeframe with the aim of maximising investment returns. The recognised financial industry measure of risk is volatility, with risk expressed on a scale of 1 to 10. We regularly monitor each portfolio and its progression over time and make changes where required. Portfolios are rebalanced following any changes to holdings and at the start of each year if necessary. We also carry out monthly tolerance checks for individual investor portfolios and will rebalance where required so that they remain within the investor’s risk parameters.

The Thorntons MPS portfolios are risk ranked from 3 to 7, consistent with broad industry standards, and regularly checked for consistency against these standards.

*The relative performance over the longer-term has behaved in line with expectations, as can be seen below by the 10-year performance of each portfolio in comparison to each other.*



**MPS Portfolio Risk Ranking**

Thorntons MPS	Risk Ranking
Adventurous	7
Progressive	6
Moderate	5
Steady	4
Cautious	3

Source: FE Fundinfo. Total Return  
01/06/2015 - 01/06/2025

## Introducing our Investment Team

Located in our Dundee Head Office, and with offices in Edinburgh and Aberdeen, our investment professionals have considerable investment experience and a strong, consistent track record.



**Matt Strachan**  
*Chief Investment Officer*

Matt is our Chief Investment Officer, joining Thorntons Investments in 2014. Prior to that he was with Alliance Trust plc for 28 years managing investments in all major equity markets, with extensive experience of investing in smaller companies.

He managed the Alliance Trust Investments North America Equity Fund where his long-term investment discipline generated strong performance, for which the fund achieved a Morningstar OBSR Bronze rating.



**Ciaran Garvey**  
*Investment Manager*

Ciaran joined Thorntons Investments in 2011 and is responsible for the management of our model portfolio services including the analysis and selection of portfolio holdings.

He is a Chartered Member of the CISI, and in 2013 was the top Scottish performer in the CISI Masters exam.



**Andrew McLean**  
*Director*



**Gail Craig**  
*Senior Client  
Investment Manager*



**Matthew Brown**  
*Senior Client  
Investment Manager*



**Sarah Peter-Smith**  
*Client Investment Manager*



**Catherine Jackson**  
*Equity Analyst*

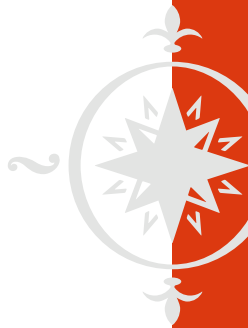


**Darina Nedeva**  
*Investment Administrator*

Investment decisions are made in a structured fashion through our Investment Committee and its sub-committees.

Our Investment Committee sets high-level strategic asset allocation and any tactical tilts. Our sub-committees include our Models Committee, who are responsible for investment decisions and monitoring of risk and performance.

Both Committees include our CIO and Portfolio Managers, along with our Client Investment Managers and Equity Analysts.



## Our commitment to you

**We are entirely focused on delivering a high quality, low cost service which meets the risk and return profile of each portfolio.**

Although we have no direct relationship with you as a client, we share the same common purpose of helping you to achieve your financial goals. At the heart of our service are three key deliverables for investors.

## Our 3 key investor aims

### **An outcome which meets your investment needs**

Each portfolio is managed to maximise the investment return for the associated risk profile. Having established your financial objectives and risk appetite, your financial adviser will select the most appropriate MPS solution for you. Both risk and model performance are monitored on an ongoing basis.

### **A low overall cost of ownership**

Costs should be controlled and reflect good value for investors. Our annual fee is 0.20% for which we do not charge VAT. We seek to reduce ongoing portfolio charges through blending passive funds within each portfolio. Platform fees and any ongoing adviser charges should also be considered.

### **A healthy and sustainable yield**

Almost all funds held in each portfolio will produce income. We seek to generate a healthy and sustainable level of interest or dividends from the underlying assets which is over and above the overall costs incurred by the investor, including our annual management charge, ongoing fund charges and platform costs.

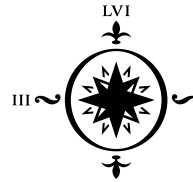
## How to invest

Our Managed Portfolio Service is available only as a platform investment through the services of your financial adviser.

Platform availability includes Aberdeen, Fidelity, Fundment, M&G Wealth, Morningstar Wealth, Nucleus, Quilter, Scottish Widows, Seven IM, Transact and Wealthtime.

The Thorntons Investments Managed Portfolio Service is only available through a qualified Financial Adviser.

Any suitability decisions should be based on a comprehensive review of your circumstances, objectives and requirements, taking full account of your attitude to risk and capacity for loss. Having considered our own Managed Portfolio Service, the objectives of investors in our target market, and other industry provider services, we have concluded that we deliver good outcomes for investors and are confident that the benefits of our services represent fair value.



# THORNTONS INVESTMENTS

**[www.thorntons-investments.co.uk](http://www.thorntons-investments.co.uk)**

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Thorntons Investments is authorised and regulated by the Financial Conduct Authority.

This document has been prepared using all reasonable care. It does not constitute investment advice.

Past performance is not a reliable indicator of future performance. The value of investments can fall as well as rise and clients may not get back the amount originally invested.